

***FOR IMMEDIATE RELEASE***

**Bennion Deville Homes Welcomes Marie Scinto**

RANCHO MIRAGE, CA – MAY 29, 2016 – Bennion Deville Homes is proud to welcome Realtor® Marie Scinto to the Rancho Mirage office, located at 71691 Highway 111. Marie has been investing in real estate since 2006 and earned her California real estate license in 2015. Prior to moving to California fulltime, Marie was licensed in New York starting in 2011. She works with buyers, sellers, and investors throughout Rancho Mirage, Palm Desert, and Palm Springs.

During her senior year at Hunter College in New York City, Marie leased office space for a record label in Carnegie Hall – her first foray into the world of real estate. From there, she was hooked and began investing personally in homes, recalling some advice given by her mom. “My mother was always an advocate for investing in real estate,” Marie says. “Stocks are a piece of paper, but a home is tangible and offers the security of a stable foundation.”

Marie began visiting the Coachella Valley when she was 25, and has seen it develop into the international destination it is today. “From the first time I visited, I knew that I wanted to have a house here someday. I fell in love with the community, its people, and the beauty of the desert. Plus, the diverse architectural styles make it so much fun to help clients find and sell homes because every home literally has its own personality to match with buyers.”



Marie's insight into the local area and years of professional and personal real estate experience make her the ideal candidate for home sellers or home seekers in the greater Palm Springs area. She began investing in Coachella Valley real estate in 2012 and has experienced the trials and triumphs of the local real estate market. She understands 1031 exchanges and cap rates, giving her insight into what can be a tricky area of real estate. "I know the rental market and how to be personally successful from these types of transactions, so I am more than happy to help my clients benefit from my personal experience."

Clients are drawn to Marie because of her ability to listen to their needs and extract the critical information required for a successful real estate experience. "You have to be in tune with what your client is truly looking to accomplish so you can deliver the best possible outcome. In addition to being a good listener, consistent contact and follow up is critical because it demonstrates your reliability and keeps clients updated during what can be a stressful situation." Marie's years of professional experience also developed one of the most important skills of all – the ability to earn trust. "I pride myself on doing what I say I am going to do. This forms a solid trust between myself and my clients, and that is something that must be earned."

Marie joined Bennion Deville Homes after it was recommended to her by a Bennion Deville Homes agent. After interviewing with Bennion Deville Homes, and a couple of other local brokerages, Marie decided Bennion Deville Homes was the best place for her. "We place a huge emphasis on teamwork and camaraderie,



and the agent support is unmatched. This is the next logical step in my professional progression,” concludes Marie.

Adds Managing Broker Don Rossignol, “Marie is a welcome addition to our Rancho Mirage family. Her depth of experience both professionally and personally combined with her passion for helping others gives her all of the fine qualities a successful real estate professional needs.”

### **About Bennion Deville Homes**

Founded by Bob Bennion and Bob Deville in 2001, Bennion Deville Homes is one of the largest independent real estate brokerages in Southern California, serving the region from 29 offices throughout the Coachella Valley and San Diego and Orange counties. The powerhouse company serves the Coachella Valley from offices in Palm Springs, Rancho Mirage, Palm Desert, Indian Wells, La Quinta, Bermuda Dunes, and Indio. Bennion Deville Homes entered the coastal Southern California communities of San Diego and Orange counties in 2010, with offices serving Laguna Beach and Laguna Niguel in Orange County, and offices in Carlsbad, Carmel Valley, Encinitas, Hillcrest/Mission Hills, La Mesa Village, and Little Italy in San Diego County.

The LUXE Collection program lists and showcases some of the finest properties available on the market, maximizing exposure of high-end luxury homes to qualified buyers across a variety of mediums and channels. The prestige of the LUXE Collection combined with the strength of the international reach provided by an exclusive strategic partnership with Leading Real Estate Companies of the



World<sup>®</sup> and Luxury Portfolio<sup>®</sup> gives Bennion Deville Homes agents continued local dominance with an international reach.

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